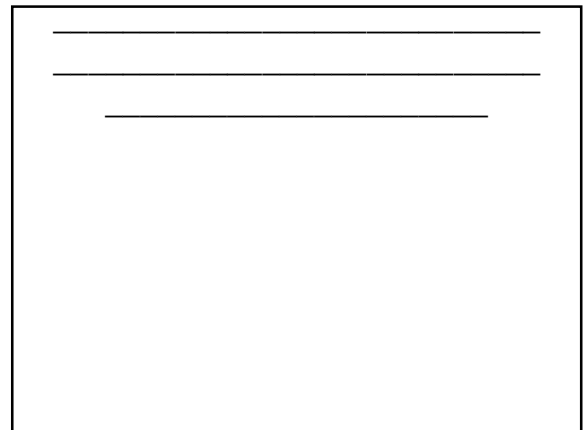
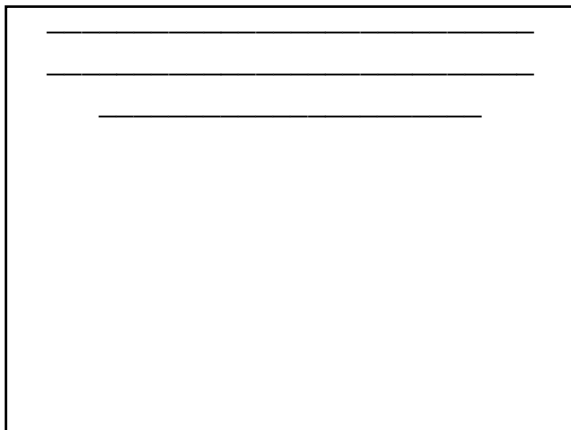


Who are your top 10 payors?
(Medicare is generally easiest for
H&B) _____



Do you want to use traditional
psych codes?

.If you bill, it is even more
important for your documentation
to be in order

.Address HIPAA and state regulation issues

.Contact payor about preauthorization issues for psych testing by BMS

.Address documentation issues

a. Integrated psych and medical records or not?

b. Psychotherapy RECORDS vs NOTES

.Address HIPAA and state regulation issues

.Address H&B documentation
issues

a. Psychotherapy RECORDS vs
NOTES

.Target payors

.Identify contact (executive or
provider relations)

.Write letter with treatment
examples and research data

.Follow up meetings

.Problem resolution